



INDUSTRY DEFENCE AND SECURITY AUSTRALIA LIMITED

PACIFIC 2019 National Innovation Award

The Convenor of Pacific 2019, which is organised by Industry Defence and Security Australia Limited, will present the National Civil and Defence Innovation Awards during the Pacific International Maritime Exposition at Sydney's International Convention Centre (ICC) 8-10 October 2019. Awards will be presented in the following categories:

- **Pacific 2019 National Civil Innovation Award**
- **Pacific 2019 National Defence Innovation Award**

Organisers also strongly encourage entries in the following sub-categories, for which the judges, at their discretion, may present additional prizes:

- **Autonomous and Unmanned Systems (airborne, surface and sub-surface)** – including oil rig inspection, mine counter-measures, airborne surveillance and things like unmanned stores and equipment delivery in the civilian offshore market)
- **C4ISR, EW, Space and Cyber, including counter-drone systems** – communications, sensors, sonars, Maritime Information Systems, etc
- **Maritime operations** – everything from robotic container-handling to anti-submarine warfare, helicopter operations on LHDs to smart LNG ships
- **Platforms and Propulsion** – everything from anti-fouling on oil rigs and container ships to new control systems for CODLAG power plant on warships, to new welding techniques for submarine hulls

However, we still encourage entries that don't fall into one of these categories – they are still eligible to win the National Innovation Award.

SELECTION CRITERIA

1. Eligibility

1.1 The **PACIFIC 2019** National Innovation Award is open to Australian companies, including the Australian subsidiaries of overseas parent companies, consortia and Defence agencies and organisations that are teamed with Australian companies. An Australian company has its headquarters and the majority of its operations based in Australia and it has an Australian Company Number (ACN) and/or Australian Business Number (ABN).

1.2 The Innovations for which nominations are invited must be Australian – that is, invented, developed and produced by Australian companies in Australia, though they may have been developed initially for the export market.

1.3 The Innovation could be a new product, a new service, a new production or manufacturing process or a new approach to business – e.g. an all-new innovative, team-based approach to securing export business for a group of SMEs.

1.4 The Innovation must have been sold to its launch customer or achieved ‘Market Ready’ status, with demonstrated commercial potential, during the 18 months prior to 1 April 2019.

1.5 An innovation may be submitted only once unless (in the opinion of the Judges) it is too immature to be considered and so should be re-submitted once more when further refined; and it may win only once.

2. Judging Criteria

2.1 Innovations will be judged on their inventiveness and relevance. A Pre-Condition for nomination is:

- Commercial Success or Demonstrated Market Potential

2.2 An Innovation will show ‘Demonstrated Commercial Potential’ if, in the opinion of the judging panel, it has reached a distinct ‘market ready’ threshold and the innovator concerned has developed a sound business plan and can point to unsatisfied market demand for the product or service concerned.

2.3 Entries will then be judged against two criteria:

- Understanding of user needs
- Originality and innovation

2.4 These criteria will be given equal weighting. The judging panel will select the Defence Industry Innovator who best meets these criteria and present their recommendation to the Board of Industry Defence and Security Australia Limited (IDSAL) for validation. The final choice will rest with the IDSAL Board.

2.5 In the event of a tie, added weight will be given to the entry judged most relevant to the naval or maritime domain.

In the event of an unresolved disagreement on whether or not an Innovation is truly Australian or has ‘Demonstrated Market Potential’, the judging panel will refer the matter to the IDSAL Board and will abide by the Board’s decision.

2.6 The Innovation Award may be presented to a consortium or industry team, if the judges and IDSAL Board believe this is appropriate.

3. Timeline

3.1 Nominations will open on Monday 1 April 2019, closing at Close of Business on Monday 1 July 2019. A shortlist of candidates will be drawn up by Wednesday 31 July 2019 and the judging panel will deliver its recommendation to IDSAL by Wednesday 31st July 2019.

3.2 The winner will be announced and the trophy presented at Pacific 2019.

4. Disclaimer

4.1 Industry Defence and Security Australia Limited reserves the right not to award an Innovation Trophy in this category if, in the opinion of the judging panel and the IDSAL Management, no nominee is considered to be of sufficient quality.

For Further Information:

Mr Gregor Ferguson
Executive Manager, Industry Development
Industry Defence and Security Australia Limited, a division of
Aerospace Maritime Defence and Security Foundation of Australia Limited
PO Box 4095
Geelong
VIC 3220

Tel: 03 5282 0550
Mob: 0414 803 717
Email: gferguson@amda.com.au